LFG HOA Board Meeting *AGENDA Saturday, July 15th, 2023, 8:30 AM The meeting will be held in the office, or you can join virtually. Please check website.

| Page | Agenda Item | Lead | Purpose Current Status |
|------|--|-----------|---|
| | Meeting call to order | Mark | Record attendance, confirm quorum of BOD, |
| | | Pierpoint | Record time |
| | Approval of Minutes: | Board | Approve and post to website. |
| | 6/17/23 Meeting | | |
| • | Minutes | | |
| | Homeowner Hearing/Correspondence: | | |
| | Unit 27 | Board | Ice Dam issues for 5 years, in office communication. |
| 1-4 | Unit 30 | Board | Architectural Modification Review |
| 5-9 | Unit 228 | Board | Architectural Modification Review |
| | Action Items from 6/17/23 Meeting: | | |
| | Action item #1: Unit 21 | Lauren | Proposal for Homeowner Handbook. |
| | | Kettmann | |
| | Action item #2: CC&Rs | Board | Secret Ballot Teams Meeting scheduled for |
| | | | 7/14/23. |
| | | | |
| | Action item #3: Research New Truck, | Board, | Found new truck should be arriving 7/18/23 to |
| | Research Storage Container | Lauren | Reno. Potential buyer for old truck. |
| | | Kettmann | |
| | Action item #4: McClintock | Lauren | Reached out to Audra with McClintock to switch |
| | Tellott tellt i v meetineen | Kettmann | cost centers. |
| | | | |
| | Action item #5: Install Quiet Pool Sign, | Lauren | Pool sign is installed. Contacted company with |
| | fix locks on pools, evaluate the pool | Kettmann | door locks to order knobs instead of handles. |
| | furniture and pool fencing. | | Need new pool umbrellas, received complaints that umbrellas are too hard to open. Push pool |
| | | | fencing until next year. |
| | Old Business: | | , |
| 10- | OB #1: HOA responsibility versus | Board, | Revisit this topic. Need documentation to send to |
| 11 | Homeowner responsibility. | Lauren | homeowners explaining HOA responsibility versus |
| | | Kettmann, | Homeowner responsibility. Attached spreadsheet |
| | | | from this past winter on damages. |
| | New Business: | | |
| | NB #1: Proposed updated parking | Board | Discuss at meeting. |
| | process. | | |

| | Committee Reports: None. | None. | None. |
|-----------|---|------------|---|
| 12- 33 | Financials: F #1: May Monthly Financials, Annual Meeting Budget Slides, Final Budget Review | Jason Kary | Discuss at meeting. Financials will be reviewed if we receive them from McClintock. |
| | Open Session: OS #1: Board/Homeowners future topics / non-agenda items | Board | Discuss at meeting. |
| | Executive Session | Board | TBD. |
| | Meeting adjourns | | Motion: Second: All in favor: Time: |

LAKE FOREST GLEN

Homeowners Association

P.O. Box 6207 • Tahoe City. CA • 96145-6207 3101 Lake Forest Road (530) 583-2307 • Fax (530) 583-2324

Email: admin@lfghoa.com Website: lfghoa.com

| Date: | |
|-------|--|

ARCHITECTURAL MODIFICATION REQUEST FORM

Any unit owner wishing to make an addition/alteration to the inside or outside of a unit, must complete and return this form to the Lake Forest Glen HOA Office, 3101 Lake Forest Road, Tahoe City, CA 96145

| Work may not begi | n until this reques | t has been approv | <u>red.</u> |
|-------------------|---------------------|-------------------|-------------|
| | | | |
| | (1 | Please print) | |

| Owner's | Name _ | Jason Wells | | |
|---------|--------|-------------|--------------|--|
| Unit# | 30 | Phone (s) # | 415-205-5094 | |

This request form submitted to the Lake Forest Glen Board of Directors shall include (if applicable) the following information:

- 1) Structural Plans
- 2) Building Permit
- 3) Detailed Specifications
- 4) General Purpose & Description as defined by the Third Restated CC&R's of Lake Forest Glen, Section 11.2(e) i thru v, as follows...
- [11.2] Procedure to Obtain Architectural Approval. The procedures to apply for approval to make exterior modifications to the Member's separate interest or to the common area as follows:
- (e) The application shall include, but is not limited to, the following information to the extent it is pertinent:
- (i) A complete description of the proposed change; any color modification shall include a color swatch and the brand of paint to be used;
- (ii) Any structural change shall include competent drawings that are easily understood with to-scale measurements;
- (iii) In the event a building permit is required by the governing authority, a copy of all plans required to be submitted for the permit process;
- (iv) Any work that requires a building permit shall be preformed only by a licensed professional or tradesman. Said professional or tradesman shall be approved by the Board of Directors or its designee(s) and shall provide proof of their license and worker's compensation and liability insurance prior to the commencement of any work;
- (v) All building permits or copies thereof shall be presented to the Board of Directors or its designee(s) prior to the commencement of work.

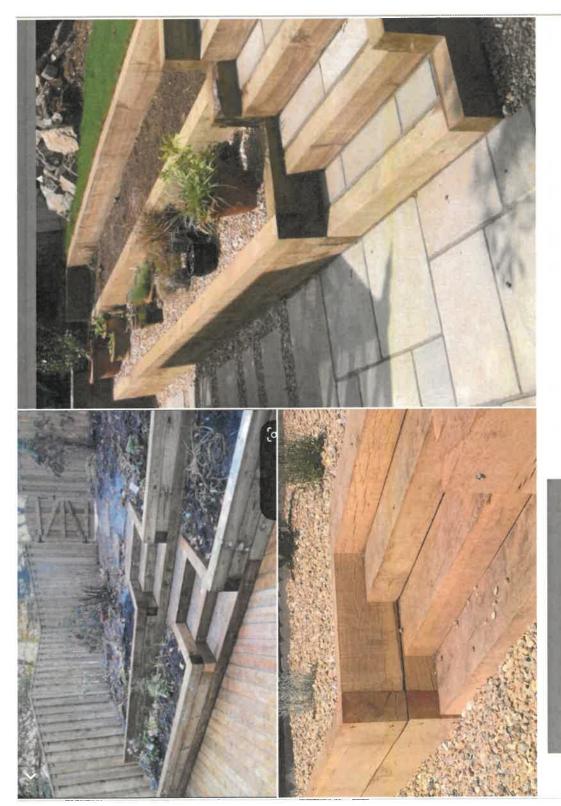
APPROVAL IS HEREBY REQUESTED FOR THE FOLLOWING:

Please indicate below what type of change or alteration you wish to make. Be specific, indicating type of material, color, shape, style, dimensions, etc. Submit one copy of drawings, detailed sketch with to-scale measurements, where the items will be purchased and/or ordered from, etc., prior to any work starting.

| 1. Replace existing retaining | ng wall that is aging and falling apart | with a new like-kind wall. |
|-------------------------------|---|-------------------------------------|
| | nalfway up the hillside to create a 2n | |
| | e base wall and minimal in its size/a | |
| | | |
| Existing base wall is 22.5' | long, 1' high, 9.5" deep. | |
| | will maintain the same dimensions | and be made of stacked |
| | in a natural brown color purchased | |
| The anchors will be hidden | either behind the wall or inside it so | as to not be visible from the front |
| | | |
| New 2nd tier wall will be 2 | 2.5' long, 5.5" high, 5.5" deep. | |
| Single layer of 6x6 pressu | re treated posts (natural brown color |) so the height is half that |
| of the base wall, 5.5" high | verus 11". 2nd tier will be located ha | alfway up the hillside, |
| roughly 1' above the base | wall, and placed lower than any exp | osed roots as to not affect them. |
| | | |
| Installation will be by profe | essional and experienced landscaper | s who have built many |
| retaining walls before. | | |
| This project will NOT drast | tically change the hillside. It is an exa | act replacement of the base wall |
| with 1 new small tier halfw | ay up to help manage falling debris | and stabilize existing rocks. |
| | 1 1 1 | |
| Owner's Signature | asa Welh | |
| Owner 3 Signature | | |
| | | |
| | | |
| | | |
| | (Do not write below this line) | |
| | (Do not write boto. | |
| Perommendation of the A | rchitectural Committee: | |
| Recommendation of the Al | emiceiurai Committee | |
| Date Received: | | |
| Action: Approved | Disapproved | Other |
| Comments: | | Out I |
| Comments. | | |
| | | |
| Unon completion owner is | required to call and schedule an insp | pection by the HOA |
| office. | required to can and schedule an map | occiton by the 11021 |
| omce. | | |
| Van one regneralle for al- | taining any necessary permits from P | lacer County Building & |
| | | |
| Zoning Department, and m | ust provide a copy of permit to Mana | agement. |
| By: | Data | |
| Dy. | Date: | |

2 | Page





INSPIRATION

This is the style of how we're building it, but with NO STAIRS and only 2 walls not 3

Ours will be 6x6 instead of 6x4 posts on bottom.

Upper will be 6x6 or if too large then 6x4 like shown here.

LAKE FOREST GLEN

Homeowners Association

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Email: admin@lfghoa.com Website: lfghoa.com

Work may not begin until this request has been approved.

coate: ngroateom

Date:

6.19.2023 (1)

ARCHITECTURAL MODIFICATION REQUEST FORM

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| | | (Please | e print) | ••••• |
|---------|------|-------------|--------------|-------|
| Owner's | Name | Vikki Ar | onhalt | |
| Unit# | 228 | Phone (s) # | 530.412.3911 | |

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- (v) All building permits or copies thereof shall be presented to the Board of Directors or its designee(s) prior to the commencement of work.

APPROVAL IS HEREBY REQUESTED FOR THE FOLLOWING: Please indicate below what type of change or alteration you wish to make. Be specific, indicating type of material, color, shape, style, dimensions, etc. Submit one copy of drawings, detailed sketch with to-scale measurements, where the items will be purchased and/or ordered from, etc., prior to any work starting. Owner's Signature (Do not write below this line) Recommendation of the Architectural Committee: Date Received: Action: Approved _____ Disapproved ___ Other____ Comments:

Upon completion, owner is required to call and schedule an inspection by the HOA

Zoning Department, and must provide a copy of permit to Management.

You are responsible for obtaining any necessary permits from Placer County Building &

office.

By:

Date: _____

UM+ 228 (rear) General sine and location

AKE FOREST GLEN

Homeowners Association

P.O. Box 6207 • TAHOE CITY, CA • 96145-6207 3101 LAKE FOREST ROAD (530) 583-2307 • Fax (530) 583-2324

Email: admin@lfghoa.com Website: lfghoa.com

6.19.2023 (2) Date:

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| Owner's | D XI | (Please Wej Avou | print) Shalt | |
|---------|------|---------------------|-----------------|--|
| Unit# | 228 | Phone (s) # | 530.412.3911 | |

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| APPROVAL IS HEREB | Y REQUESTED FOR THE FOI | LLOWING: | |
|-----------------------------|---------------------------------------|---|--------|
| | t type of change or alteration you | | |
| indicating type of material | , color, shape, style, dimensions, et | tc. Submit one copy of | |
| drawings, detailed sketch | with to-scale measurements, where | the items will be purchased le | 9;2 |
| and/or ordered from, etc., | | # | |
| We had a 1 | ough 2022-23 winter | is my conde uns | |
| one of many | That took a he | ating from falling | |
| ice damped of | some 20 feet long | and 4 feet deep | |
| 10'd like to | discess with the bo | pard adding a | |
| one-to-two-fe | ot metal extension | on along the | |
| Length of | my back roof | line Ito help | |
| alleviated 1 | he problem of | ice dans. | |
| It might | be adviseable 7 | to have heat | |
| otops wisto | clos under th | e metal. | |
| 7/ 2 // | 5.0 | 2 (2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | |
| 2 2 | 7 | ebergs as we like | |
| to call the | 1 1 1 | / / / | |
| This year | took with the | in a length | |
| of my | coofing tiles. The | rese need 170 | |
| De replasion | ed. | | |
| 1 1 + 1/10 0 | funding is an | inner her + 1 | |
| this by this | Juliany a an | 1 the same of the |) , |
| heard it is | ne the Glen | in aliandi cauci | Comy |
| 1200 11 050 | a contract | a aleany con | Jany, |
| Owner's Signature | | ed like to re | guest |
| | | that my unit | be |
| | 0 | | this |
| | | considered for | 7,,,,, |
| | | needed chang | e, |
| | (Do not write below this line) | | |
| | | | |
| Recommendation of the A | rchitectural Committee: | | |
| Date Received: | | | |
| Action: Approved | Disapproved | Other | |
| Comments: | Disapprovod | Other | |
| | | | |
| | | | |
| Upon completion, owner i | s required to call and schedule an i | nspection by the HOA | |
| office. | | | |
| | | | |
| - | otaining any necessary permits from | | |
| Zoning Department, and n | nust provide a copy of permit to M | anagement. | |
| Dry | Data | | |
| Ву: | Date: | | |

| ** ** ** | |
|----------|---------------------------------|
| Unit # | Damage |
| 141 | Ice Dam: leaked inside |
| 76 | broken window, moved wall |
| 62 | no damage |
| 228 | no damage |
| 3 | broken glass |
| 66 | no damage |
| 189 | no damage |
| 65 | no damage |
| 171 | no damage |
| 119 | Broken window |
| 158 | Broken window |
| 20, 21 | no damage |
| 27 | carpet wet |
| 178 | Window |
| 168 | Door frame, sheetrock |
| 179 | Sliding glass door & Window |
| 31 | Window Ordered |
| 164 | Window Ordered |
| 17 | Glass ordered & installed |
| 32 | Window, wall fixed |
| 90 | Window |
| 77 | Ice Dam: leaked inside |
| 21 | Damaged door frame, window seal |
| | |

What HOA did

Replaced sheet rock, tile floor, and hardwood floor, knocked down ice dam (HOA Resposibilty)_

Ordered and replaced window, fixed wall. Window - Homeowner Responsibilty, wall fix HOA Responsbility.

knocked down ice dam

homeowner bought plywood, guys boarded up area

Tahoe Incline Glass replaced glass (Invoiced Homeowner)

knocked down ice dam

knocked down ice dam

knocked down ice dam

knocked down ice dam

boarded up window, Incline Tahoe Glass

boarded up window, window ordered (Homeowner Responsibilty)

assessed ice

nothing yet

Ordered windows, installed windows (Invoiced homeowner)

Fixed door frame and sheetrock (Invoiced Homeowner)

Ordered Sliding glass door & window, installed (Invoiced homeowner)

Waiting for Tahoe Incline Glass to install

Waiting for Window order from Truckee Tahoe Lumber

Incline Tahoe Glass installed glass (Invoiced Homeowner)

Window - Homeowner Responsibility, Wall (HOA responsbility)

Waiting Incline Tahoe Glass to install

Pulled carpert, replaced pad, tucked carpet, dryed out wet area (HOA resposnibility)

Awating homeowners decision

LFG HOA Board Budget Review

Final 2024 Budget Proposal

July 15, 2023

Agenda

- Financial Philosophy
- Summary
- 2023 Operating & Reserve Expense Projections
- 2024 Operating & Reserve Expense Projections
- 2024 Staffing Costs
- Graphs & Historical Trend
- Appendix

Philosophy & Timeline

Financial Philosophy

Be prudent, be proactive, and plan ahead

Budget Review Process & Timeline

June Board Meeting

- Review draft budget proposal
- Discuss assumptions, reserve project priorities and other financial considerations

July Board Meeting

- Review final budget proposal and corresponding monthly dues impact, including any final updates or budget assumptions.
- Vote to approve final budget proposal and any implied change in dues.

August Homeowner Mailing

Send homeowners final budget proposal for review at annual general meeting in October

October Annual General Meeting

- Communicate final budget plan and corresponding monthly dues impact to homeowners
- Communicate line-item budget and reporting of actuals for subsequent year to HOA accountant

2023 & 2024 Financial Projections Summary

2023 Forecast (July estimate)

- Income \$1.139M: \$1.123M Dues (\$400/month, 5.2% increase) + \$16K Interest/Other Income
- Operating Expenses \$812K
- Vs. Budget \$765K: +\$47K, +6%
- Unplanned GM PTO & Taxes payout: \$28K (\$15K PTO, \$13K taxes on deferred comp)
- Excluding Unplanned GM costs: \$784K Forecast vs. \$765K Budget = +\$19K, +2.5%
- Vs. Prior Year \$754K: +\$57K, +8%
- Excluding Unplanned GM costs: \$784K Forecast vs. \$754K Budget = +\$19K, +4%
- Reserve Expenses \$369K vs. \$390K budget, -\$21K, -5%
- Reserve Allocation \$374K: \$1.68M reserve balance by year-end 2023 (+\$5K y/y)

2024 Proposed Budget

- Income \$1.195M: \$1.179M Dues (\$420/month, 5.0% increase) + \$16K Interest/Other Income
- Operating Expenses \$794K
- Vs. 2023 Forecast \$812K: -\$18K, -2%
- Vs. 2023 Forecast excluding Unplanned GM Costs \$784K: +\$10K, +1%
- Reserve Expenses \$275K
- Reserve Allocation +\$402K: \$1.81M reserve balance by calendar year-end 2024 (+\$127K y/y)

2023 Operating Expense Forecast

| | | 2023 | | | 2023 YoY | γ |
|---------------------------------|---------|---------|--------------|------|----------|----------|
| | Jul(e) | Budget | Δ\$ | Δ% | Ş | % |
| TOTAL Operating Expenses | 812,093 | 765,375 | 46,718 | 8 | 57,608 | % |
| Wages, Taxes & Benefits | 424,357 | 378,375 | 45,982 | 12% | 30,751 | 8% |
| Administration | 191,932 | 193,300 | (1,368) | -1% | 9,636 | 5% |
| Insurance | 115,000 | 130,000 | (15,000) | -12% | 8,277 | 7% |
| Accounting Fees | 27,000 | 27,000 | ı | 0% | 681 | 3% |
| Legal Fees | 10,500 | 10,500 | | 0% | 85 | 2% |
| Other Admin | 39,432 | 25,800 | 13,632 | 53% | 593 | 1% |
| Repairs / Maintenance (R&M) | 73,362 | 73,650 | (288) | 0% | 13,932 | 29% |
| Snow Removal | 51,247 | 51,000 | 247 | 0% | 22,747 | 86% |
| Truck/Equip Ops | 13,072 | 12,250 | 822 | 7% | (6,416) | -49% |
| General R&M | 9,043 | 10,400 | (1,357) | -13% | (2,399) | -28% |
| Utilities | 67,441 | 62,800 | 4,641 | 7% | 46 | 0% |
| Pool & Tennis | 46,800 | 46,800 | | 0% | 2,473 | 5% |
| Landscape | 8,200 | 10,450 | (2,250) -22% | -22% | 769 | % |

budget (+\$19K) excluding unplanned GM costs of \$28K, largely Forecasting 6% over budget (+\$47K) in total; only 2.5% over due to staff overtime for snow management in Jan-Mar

2023 Forecast vs. Budget

- Wages, Taxes & Benefits (+\$45,982)
- Unplanned GM Costs +\$28K
- Staff Overtime +\$12K
- Seasonal Labor/Bonuses/Taxes +\$6K
- Admin (-\$1,368)
- Insurance -\$15K
- Other Admin: Audit Fees +\$2K,
 Copy/Postage +2K, Web/ACH +10K
- Repairs/Maintenance (-\$288)
- Utilities (+\$4,641)
- Rate Increases (Garbage +\$3K, Sewer +\$1.6K)
- Landscape (-\$2,250)
- Weed/Pest -\$1.9K, Fertilizer -\$0.3K

2023 Reserve Forecast: ~\$369K (vs. \$390K budget, -\$21K, -5%)

| | Office - Monitor | Fences | • Storage Lockers | | Snow Blowers / Lawn Mower | Landscape | | Brick/Porch Concrete | Topiair - Ocai | Asphalt Soal | Truck Replacement | | Quiet Pool Bath (Phase 3) | Building – Siding/Trim (Yr. 3 of 4) | Building – Painting (Yr. 3 of 4) |
|---|--|----------------------------|---|---|---|--|---|---|---|---|---------------------------------------|--|--|---|--|
| | \$500 | \$2,500 | \$3,000 | 3 | \$10 000 | \$10,000 | | \$10,000 | \$10,000 | €73 000 | \$45,000 | • | \$65,000 | \$67,500 | \$112,500 |
| O | Remaining reserve items are principally general maintenance and repair of capital structures | mover replacement | Snow Blowers / Lawn Mower: 2 snow blowers, 1 lawn | Landscape: lawn maintenance, landscape design review/recommendation; potential front entrance | Brick/Porch Concrete: Porch repairs | Asphalt - Seal: Pavement resealing (every 4 years) | Truck Replacement: Pulling forward due to disrepair | Quiet Pool Bath Project (Phase 3) | Siding/Trim: Year 3 of 4-year project (painting prep) | Building Painting: Year 3 of 4-year project | 2023 Proposed Reserve Spending Plan | Asphalt Resealing: Pavement resealed every 4 years | renovation and amelioration of common area access. | Includes siding and trim repair and prep. Quiet Pool Bath Project: Continuation of quiet pool bath | 2023 Large ProjectsBuilding Painting Project: Year 3 of 4-year project. |

2024 Operating Expense Forecast

| | 2023 | 2024 | 2024 YoY | ′ογ |
|---------------------------------|---------|----------|----------|------|
| | Jul(e) | Forecast | \$ | % |
| TOTAL Operating Expenses | 812,093 | 793,792 | (18,301) | -2% |
| Wages, Taxes & Benefits | 424,357 | 396,317 | (28,041) | -7% |
| Administration | 191,932 | 191,550 | (382) | 0% |
| Insurance | 115,000 | 125,000 | 10,000 | 9% |
| Accounting Fees | 27,000 | 27,000 | ı | 0% |
| Legal Fees | 10,500 | 2,000 | (8,500) | -82% |
| Other Admin | 39,432 | 37,550 | (1,882) | -5% |
| Repairs / Maintenance (R&M) | 73,362 | 79,050 | 5,688 | 10% |
| Snow Removal | 51,247 | 57,000 | 5,753 | 20% |
| Truck/Equip Ops | 13,072 | 14,250 | 1,178 | 6% |
| General R&M | 9,043 | 7,800 | (1,243) | -11% |
| Utilities | 67,441 | 69,975 | 2,534 | 4% |
| Pool & Tennis | 46,800 | 48,450 | 1,650 | 4% |
| Landscape | 8,200 | 8,450 | 250 | 3% |

Excluding non-recurring 2023 GM Costs (\$28K)

= \$784K adj. 2023 Jul(e) vs. \$794K 2024: +\$10K, +1%

2024 Forecast vs. 2023 Jul(e)

- Wages, Taxes & Benefits (-\$28K)
- Non-recurring 2023 GM costs (-\$28K)
- Non-recurring Staff Overtime (-\$12K)
- Wage Increases (+\$10K): 3%
- Taxes/Benefits (+\$2K)
- See Staffing slide for details
- Admin (+\$382)
- Insurance +\$10K: 9% y/y increase
- Legal -\$8.5K: CC&R update completed
- Other -\$1.9K: copy/postage
- Repairs & Maintenance (+\$6K)
- Snow Removal: Increase to max contract amount of \$56K (minimum is \$25K)
- Utilities, Pool & Tennis, Landscape (+\$4.5K)
- 4% increase in utilities and maintenance

2024 Staffing Costs

| | | 100% P&T | 100% R&M 100% Land 100% P&T | 100% R&M | 33% Fach | | *Includes Social Security and Medicare |
|---------|---------|------------|-----------------------------|---------------------------------|----------|---------|--|
| 395,817 | 287,494 | 15,994 | 75,694 | 83,153 | 112,653 | 108,322 | TOTAL Wages + PT&B |
| 27% | | 15% | 29% | 28% | 26% | 27% | |
| 83,622 | 60,699 | 2,104 | 17,150 | 18,131 | 23,315 | 22,922 | Payroll Taxes & Benefits (PT&B) |
| | | , | | | 125 | 142 | \$/month (3% match) |
| 3,204 | 1,500 | | | | 1,500 | 1,704 | IRA Match |
| | | | 690 | 690 | 690 | 690 | \$/month |
| 33,120 | 24,840 | ٠ | 8,280 | 8,280 | 8,280 | 8,280 | Health Insurance |
| | | 7.15 | 7.15 | 7.15 | 7.15 | 7.15 | Rate per \$100 gross pay |
| 22,322 | 16,216 | 993 | 4,186 | 4,649 | 6,388 | 6,106 | Workers Compensation |
| | | 8% | 8% | 8% | 8% | 8% | Combined Rate |
| 24,976 | 18,144 | 1,111 | 4,684 | 5,202 | 7,147 | 6,832 | Fed/State Taxes* |
| 312,195 | 226,795 | 13,890 | 58,545 | 65,022 | 89,338 | 85,400 | Wages |
| 2.1% | | 3.7% | 1.2% | 1.2% | 1.7% | 3,6% | % Base Pay |
| 6,450 | 3,450 | 500 | 700 | 750 | 1,500 | 3,000 | Performance Bonus |
| 3% | | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% | YoY% |
| 305,745 | 223,345 | 13,390 | 57,845 | 64,272 | 87,838 | 82,400 | Annual Base Pay |
| | | 0.4 | 1.0 | 1.0 | 1.0 | | Full-time Equivalent (FTE) |
| | | 16.48 | 27.81 | 30.90 | 42.23 | | Hourly Rate |
| TOTAL | Total | Julio | Alfonso | Juan | Keith | Manager | Annual Cost Summary |
| | Staff | | ## | Staff | | | LFG HOA Staff |
| | | July 2023) | ast (as of. | 2024 Forecast (as of July 2023) | 2 | | |

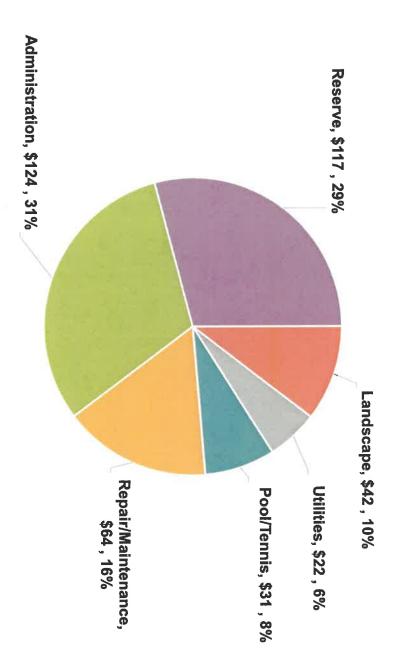
| | | | Commence of the land of the la | | , | |
|---------|---------|--------|--|--------|--------|---------|
| 28% | | 15% | 30% | 29% | 27% | 28% |
| 83,562 | 60,583 | 2,022 | 17,322 | 18,267 | 22,971 | 22,979 |
| | | | ı | ı | 125 | 142 |
| 3,204 | 1,500 | 1 | | | 1,500 | 1,704 |
| | | ı | 725 | 725 | 700 | 725 |
| 34,500 | 25,800 | | 8,700 | 8,700 | 8,400 | 8,700 |
| | | 7.15 | 7.15 | 7.15 | 7.15 | 7.15 |
| 21,642 | 15,708 | 955 | 4,069 | 4,515 | 6,169 | 5,935 |
| | | 8% | 8% | 8% | 8% | 8% |
| 24,215 | 17,575 | 1,068 | 4,553 | 5,052 | 6,902 | 6,640 |
| 302,690 | 219,690 | 13,350 | 56,910 | 63,150 | 86,280 | 83,000 |
| 2.0% | 1.3% | 2.7% | 1.3% | 1.2% | 1.2% | 3.8% |
| 5,850 | 2,850 | 350 | 750 | 750 | 1,000 | 3,000 |
| 2% | • | 39% | 8% | 7% | % | |
| 296,840 | 216,840 | 13,000 | 56,160 | 62,400 | 85,280 | 80,000 |
| | | 16.00 | 27.00 | 30.00 | 41.00 | |
| TOTAL | Total | Julio | Alfonso | Juan | Keith | Manager |
| | Staff | | Ŧ | Staff | | |
| | | | | 200 | | |

^{*}Includes Social Security and Medicare

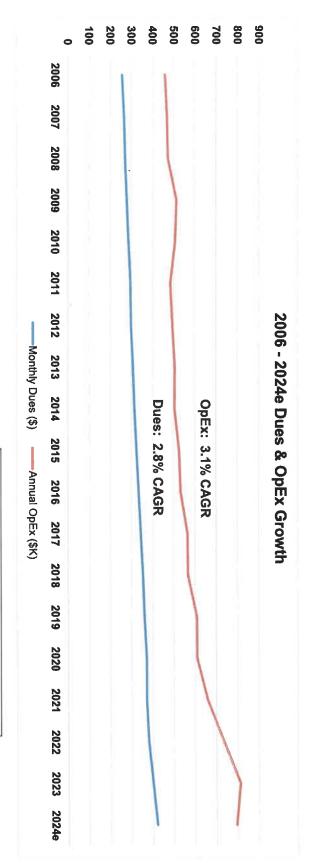
2024 Reserve Projection: ~\$275K

| - Fences | Foot Paths | Office - Computer | - otolage Lockela | - Storage Lockers | | Crack Fill | Landscape | - BMF Engineering | | Quiet Pool Fence | Building – Siding/Trim (Yr. 4 of 4) | Building – Painting (Yr. 4 of 4) |
|------------------------|--|--|---|---|--|--|--|---|---|--------------------------------------|---|--|
| \$1,000 | \$3,000 | \$2,500 | \$3,000 | \$6,000 | | \$9.000 | \$10,000 | \$15,000 | | \$40,000 | \$65,000 | \$120,000 |
| maintenance and repair | Office Computer: Replacement, if needed. | Storage Lockers: Maintenance | Pool Furniture: Scheduled replacement, if needed. | Crack Fill: annual maintenance after sealing and striping every 4 years | Landscape: Continuation of 2023 projects | BMP Engineering: Contingency; will assess need | Quiet Pool Fence: Deferred replacement | Siding/Trim: Year 4 of 4-year project (painting prep) | Building Painting: Year 4 of 4-year project | 2024 Proposed Reserve Spending Plan | Building Painting Project: Year 4 of 4-year project. Includes siding and trim repair and prep. | 2024 Large Projects |

\$420 per month / \$5,040 per year 2024 Proposed Dues Attribution & Historical Trends



Historical Inflation, Dues & Operating Expense Trends



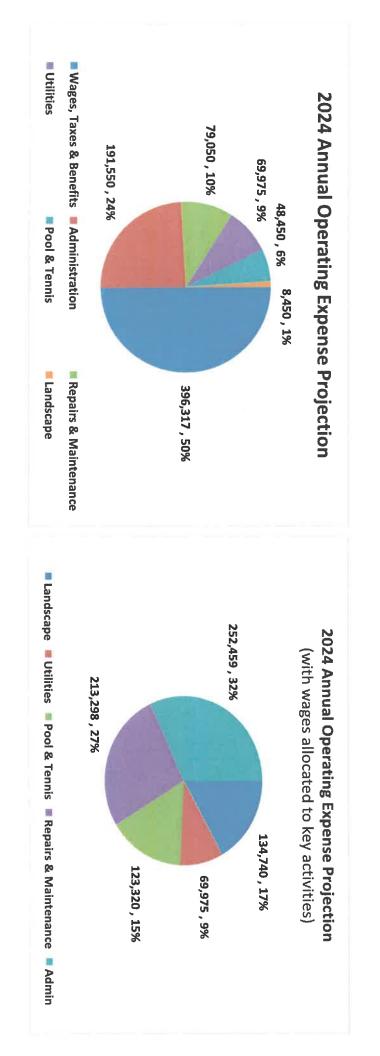
Inflation, Dues & Operating Expense Growth Over Time

| | 2006 - 2024e | 2024e | |
|---------|--------------|-------|------|
| CAGR* | CPI** | Dues | OpEx |
| 3-year | 4.5% | 4.3% | 6.4% |
| 5-year | 3.9% | 3.1% | 5.4% |
| 10-year | 2.7% | 3.0% | 4.6% |
| 18-year | 2.4% | 2.8% | 3.1% |

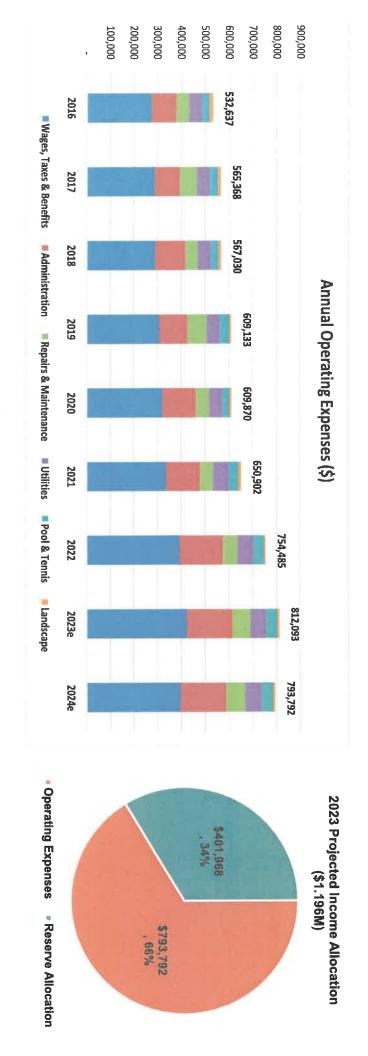
^{*}CAGR: Compound Annual Growth Rate

^{**}CPI: Consumer Price Index (inflation)

Without & With Wages Allocated to Key Activities 2024 Operating Expense Projection (\$794K)



Annual Operating Expense Forecast & 2024 Projected Income



Appendix

LFG HOA Operating & Reserve Budget Planning

| 2045 | 2044 | 2043 | 2042 | 2041 | 2040 | 2039 | 2038 | 2037 | 2036 | 2035 | 2034 | 2033 | 2032 | 2031 | 2030 | 2029 | 2028 | 2027 | 2026 | 2025 | 2024 | 2023 | 2022 | 2021 | 2020 | | Year | | Dues Increase % | Operatir | Interest Rate | Inflation Rate |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|----------------------|--------------------------|-----------------------------|---------------------|-------------------|----------------------|
| \$1,170 | \$1,114 | \$1,061 | \$1,011 | \$963 | \$917 | \$873 | \$832 | \$792 | \$754 | \$718 | \$684 | \$652 | \$621 | \$591 | \$563 | \$536 | \$511 | \$486 | \$463 | \$441 | \$420 | \$400 | \$380 | \$370 | \$370 | Dues | Monthly | d | rease % | Operating Reserve % | Rate | Rate |
| \$3,285,653 | \$3,129,193 | \$2,980,184 | \$2,838,270 | \$2,703,115 | \$2,574,395 | \$2,451,805 | \$2,335,052 | \$2,223,859 | \$2,117,961 | \$2,017,106 | \$1,921,053 | \$1,829,574 | \$1,742,452 | \$1,659,478 | \$1,580,455 | \$1,505,195 | \$1,433,519 | \$1,365,257 | \$1,300,244 | \$1,238,328 | \$1,179,360 | \$1,123,200 | \$1,067,040 | \$1,038,960 | \$1,038,960 | | Yearly Dues | | 5.0% | 20.0% | 2.0% | 2.5% |
| \$27,545 | \$26,873 | \$26,218 | \$25,578 | \$24,955 | \$24,346 | \$23,752 | \$23,173 | \$22,608 | \$22,056 | \$21,518 | \$20,993 | \$20,481 | \$19,982 | \$19,494 | \$19,019 | \$18,555 | \$18,103 | \$17,661 | \$17,230 | \$16,810 | \$16,400 | \$16,000 | \$5,284 | \$21,010 | \$13,678 | Income | Misc | Income | | | | _ |
| \$3,313,198 | \$3,156,066 | \$3,006,402 | \$2,863,849 | \$2,728,069 | \$2,598,741 | \$2,475,557 | \$2,358,225 | \$2,246,467 | \$2,140,017 | \$2,038,624 | \$1,942,047 | \$1,850,056 | \$1,762,434 | \$1,678,972 | \$1,599,474 | \$1,523,751 | \$1,451,622 | \$1,382,918 | \$1,317,475 | \$1,255,138 | \$1,195,760 | \$1,139,200 | \$1,072,324 | \$1,059,970 | \$1,052,638 | Income | Total | | | | | |
| \$1,333,238 | \$1,300,720 | \$1,268,995 | \$1,238,044 | \$1,207,848 | \$1,178,388 | \$1,149,647 | \$1,121,607 | \$1,094,250 | \$1,067,561 | \$1,041,523 | \$1,016,120 | \$991,337 | \$967,158 | \$943,569 | \$920,555 | \$898,102 | \$876,197 | \$854,827 | \$833,977 | \$813,636 | \$793,792 | \$812,093 | \$754,485 | \$650,902 | \$609,870 | Budget | Operating | 4 | Monthly Reserve Allocation: | Reserve Allocation: | Operating Budget: | 202 |
| \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | Allocation | Operating | Budget | ve Allocation: | llocation: | Budget: | 2023 Forecast (June) |
| \$1,979,960 | \$1,855,347 | \$1,737,407 | \$1,625,805 | \$1,520,222 | \$1,420,353 | \$1,325,910 | \$1,236,618 | \$1,152,216 | \$1,072,456 | \$997,101 | \$925,926 | \$858,719 | \$795,276 | \$735,404 | \$678,919 | \$625,648 | \$575,425 | \$528,091 | \$483,497 | \$441,502 | \$401,968 | \$327,107 | \$317,839 | \$397,233 | \$442,768 | Allocation | Reserve | | \$27,259 | \$327,107 | \$812,093 | ine) |
| \$454,504 | \$1,116,091 | \$399,831 | \$1,290,120 | \$848,463 | \$725,060 | \$283,178 | \$481,568 | \$267,061 | \$385,303 | \$435,753 | \$114,161 | \$229,144 | \$1,167,071 | \$1,284,206 | \$1,572,640 | \$847,455 | \$264,759 | \$214,149 | \$142,159 | \$156,552 | \$281,372 | \$369,009 | \$277,261 | \$277,901 | \$46,163 | Spending | Reserve | Reserve & Special Spendi | Monthly Reser | Reserve Allocation: | Operating Budget: | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | Spending | Special Operating | ecial Spending | Monthly Reserve Allocation: | llocation: | Budget: | 2024 Budget |
| \$472,793 | \$461,262 | \$450,012 | \$439,036 | \$428,328 | \$417,881 | \$407,688 | \$397,745 | \$388,044 | \$378,579 | \$369,345 | \$360,337 | \$351,548 | \$342,974 | \$334,609 | \$326,448 | \$318,485 | \$310,718 | \$303,139 | \$295,745 | \$288,532 | \$281,495 | \$274,629 | \$282,915 | \$261,241 | \$228,360 | Start of Year | Account at | Reserv | \$33,497 | \$401,968 | \$793,792 | |
| \$10,088,758 | \$9,349,503 | \$8,011,928 | \$7,676,242 | \$7,004,484 | \$6,309,191 | \$5,266,460 | \$4,511,410 | \$3,626,255 | \$2,939,102 | \$2,377,754 | \$1,565,988 | \$936,413 | \$1,308,209 | \$1,857,011 | \$2,750,732 | \$2,972,539 | \$2,661,873 | \$2,347,931 | \$2,006,592 | \$1,721,642 | \$1,601,045 | \$1,642,947 | \$1,668,274 | \$1,531,757 | \$1,177,126 | Start of Year | Reserve Funds at | Reserve Funds | | | | |
| 1.72 | 1.68 | 1.64 | 1.60 | 1.56 | 1.52 | 1.48 | 1.45 | 1.41 | 1.38 | 1.34 | 1.31 | 1.28 | 1.25 | 1.22 | 1.19 | 1.16 | 1.13 | 1.10 | 1.08 | 1.05 | 1.03 | 1.00 | 1.00 | 1.00 | 1.00 | Multiplier | inflation | | | | | |
| \$680 | \$663 | \$648 | \$632 | \$617 | \$603 | \$588 | \$574 | \$561 | \$547 | \$534 | \$521 | \$509 | \$497 | \$485 | \$473 | \$462 | \$451 | \$440 | \$430 | \$420 | \$410 | \$400 | \$380 | \$370 | \$370 | | Dues | Toda | | | | |
| \$5,860,203 | \$5,566,566 | \$4,889,447 | \$4,801,702 | \$4,491,036 | \$4,146,369 | \$3,547,619 | \$3,114,973 | \$2,566,399 | \$2,132,084 | \$1,767,993 | \$1,193,510 | \$731,525 | \$1,047,520 | \$1,524,136 | \$2,314,095 | \$2,563,211 | \$2,352,708 | \$2,127,109 | \$1,863,320 | \$1,638,684 | \$1,561,995 | \$1,642,947 | \$1,668,274 | \$1,531,757 | \$1,177,126 | Fund | Reserve | Today's Dollars | | | | |

Operating Expense Summary: Historical Trend

| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2024 YoY | થ | 2023 YoY | 7 | 2022 YoY | _ | 2021 YoY | 2020 YoY | YoY | 2019 YoY | Y | 2018 YoY | | 2017 YoY | 12 | 2011 |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|-----------------|----------|------|----------|-----|-------------|----------|-----|----------|------|----------|------|-------------|----------|----------|
| | Actual | Jul(e) | Forecast | ÷ | % | ÷ | æ | s | * | \$ | \$ | % | ₩ | Ж | • | % | \$ | % | Š |
| AL Operating Expenses | 532,637 | 565,368 | 567,030 | 609,133 | 609,870 | 650,902 | 754,485 | 812,093 | 793,792 | (18,301) | -2% | 57,608 | 8% | 103,583 | 16% | 26,588 49 | 737 | 0% | 42,103 | 7% | | 9% | 32,731 6 | * | ក |
| ges, Taxes & Benefits | 274,595 | 288,669 | 289,927 | 307,900 | 321,006 | 337,211 | 393,606 | 424,357 | 396,317 | (28,041) | -7% | 30,751 | 8% | | 17% | 15,670 5% | _ | | | 6% | | 98 | 14,074 5 | 3% | ñ |
| Salaries - Manager | 112,561 | 104,318 | 98,734 | 103,463 | 115,847 | 115,140 | 123,376 | 100,761 | 85,400 | _ | -12% | - | -20% | | 7% | | 7 | 12% | | 5% | _ | -5% | (8,243) -7 | % | ىن |
| Salaries - Staff | 87,142 | 100,860 | 96,758 | 109,825 | 106,968 | 119,101 | 157,927 | 227,099 | 227,295 | 196 | % | | 54% | | 35% | 3,964 4% | | _ | | 14% | _ | - | 13,718 16% | | 13 |
| Admin Assistant | 26,052 | 23,774 | 34,128 | 40,083 | 35,501 | 38,448 | 40,883 | | 9 | 1 | % | (40,883) | -74% | | 6% | | | _ | | 17% | | 44% | (2,278) -9% | | -10 |
| Benefits | 16,986 | 22,986 | 23,446 | 23,251 | 27,023 | 31,589 | 31,242 | 38,673 | 36,324 | (2,349) | -8 _% | 7,431 | 23% | | 1% | | | | | -1% | | 2% | | | 10 |
| Payroll Taxes | 31,854 | 36,731 | 36,861 | 31,278 | 35,667 | 32,933 | 40,178 | 57,825 | 47,298 | | -26% | 17,647 | 43% | | 19% | | | | | -15% | | _ | | | Ñ |
| ninistration | 104,880 | 105,692 | 127,332 | 118,587 | 141,008 | 142,982 | 182,296 | 191,932 | 191,550 | (382) | % | 9,636 | 5% | | 26% | | | | | -7% | | 20% | | 1% | 90 |
| Insurance | 56,295 | 57,153 | 67,332 | 69,163 | 80,922 | 85,001 | 106,723 | 115,000 | 125,000 | 10,000 | 9% | 8,277 | 7% | | 25% | | | | | 3% | | 18% | | * | 10 |
| Accounting Fees | 20,166 | 20,386 | 27,332 | 18,937 | 25,894 | 24,365 | 26,319 | 27,000 | 27,000 | jt. | 0% | 681 | 3% | 1,954 | 8% | (1,894) -7% | 6 6,957 | 37% | (8,395) | -31% | 6,946 3 | | 220 1 | % | 4 |
| Legal Fees | 1,386 | | 215 | 840 | 1,855 | 3,975 | 10,415 | 10,500 | 2,000 | (8,500) | -82% | 85 | 2% | | 56% | | | | | 291% | | | | | Ϋ́ |
| Other Admin | 27,033 | 28,153 | 32,453 | 29,647 | 32,337 | 29,641 | 38,839 | 39,432 | 37,550 | (1,882) | -5% | 593 | 1% | | 30% | | _ | | | -9% | | _ | | 38 | 4 |
| airs / Maintenance (R&M) | 51,776 | 69,239 | 50,423 | 79,724 | 54,399 | 53,160 | 59,430 | 73,362 | 79,050 | 5,688 | 10% | 13,932 | 29% | | 14% | | _ | _ | | 58% | _ | -27% | 17,463 34 | 34% | S. |
| Snow Removal | 29,936 | 47,868 | 26,686 | 45,961 | 27,779 | 29,296 | 28,500 | 51,247 | 57,000 | 5,753 | 20% | 22,747 | 86% | | -3% | _ | _ | _ | | 72% | _ | 4% | | 8 | 00 |
| Truck/Equip Ops | 13,551 | 10,305 | 12,177 | 14,191 | 11,292 | 15,013 | 19,488 | 13,072 | 14,250 | 1,178 | % | (6,416) | 49% | | 62% | _ | _ | _ | | 17% | | 88 | _ | * | H |
| General R&M | 8,289 | 11,066 | 11,560 | 19,572 | 15,328 | 8,851 | 11,442 | 9,043 | 7,800 | (1,243) | -11% | (2,399) | -28% | | 22% | _ | | _ | | 869 | | * | | <u>%</u> | Å |
| ities | 56,588 | 55,780 | 56,127 | 55,379 | 55,530 | 65,871 | 67,395 | 67,441 | 69,975 | 2,534 | 4% | 46 | 98 | | 3% | | | | _ | -1% | | 26 | _ | 36 | ين |
| 8. Tennis | 29,354 | 34,398 | 32,014 | 39,496 | 29,329 | 39,905 | 44,327 | 46,800 | 48,450 | 1,650 | 4% | 2,473 | 5% | | 13% | | | _ | | 23% | _ | 7% | | * | <u>6</u> |
| dscape | 15,444 | 11,590 | 11,207 | 8,047 | 8,598 | 11,773 | 7,431 | 8,200 | 8,450 | 250 | 3% | 769 | 8% | ΙΤ. | 50% | | | | _ | -28% | | -3% | | 86 | -7 |
| | | | | | | | | H | | | | | | | | | | | | | | | | | |

Operating Expense Detail: Trend & Comparisons

| Lake Forest Glen HOA | 2021 | 2022 | | 2023 | | | 2024 | 2024 YoY | ογ | 2023 YoY | οΥ | 2022 YoY | ογ | 2021 YoY | Р |
|---------------------------|---------|---------|---------|---------|-----------------|------|----------|--------------|------|---------------|----------|--------------|----------|-------------|-------|
| Operating Expense Detail | Actual | Actual | Jul(e) | Budget | \$ \(\Delta \) | Δ% | Forecast | 45 | % | ₹ | % | Ş | % | \$ | % |
| TOTAL Operating Expenses | 650,902 | 754,485 | 812,093 | 765,375 | 46,718 | 6% | 793,792 | (18,301) | -2% | 57,608 | 8% | 103,583 | 16% | 26,588 | 4% |
| Landscape | 113,062 | 129,978 | 145,585 | 135,060 | 10,525 | 88 | 134,740 | (10,845) | % | 15,607 | 13% | 16,916 | 17% | (6,267) | -6% |
| 7000 Salaries - Manager | 34,540 | 37,013 | 29,353 | 24,825 | 4,528 | 18% | 21,350 | (8,003) -22% | -22% | (7,660) -22% | -22% | 2,473 | 7% | (1,383) | 4% |
| 7010 Salaries - Staff | 55,920 | 72,016 | 88,201 | 83,390 | 4,811 | 6% | 88,324 | 123 | % | 16,185 | 27% | 16,096 | 34% | (4,725) | -9% |
| 7020 Employee Costs | 10,829 | 13,518 | 19,831 | 16,395 | 3,436 | 21% | 16,616 | (3,215) -24% | -24% | 6,313 | 45% | 2,689 | 22% | (161) | -1% |
| 7030 Plants | 17 | 156 | 1 | | | n/a | 1 | | %0 | (156) -78% | -78% | 139 | n/a | (152) | -100% |
| 7031 Irrigation | 629 | 352 | 500 | 500 | ı | % | 500 | | % | 148 | 74% | | -28% | (97) | -9% |
| 7032 Fertilizers | 669 | 631 | 800 | 1,200 | (400) | -33% | 900 | 100 | 16% | 169 | 15% | (38) | -5% | (530) | -40% |
| 7033 Hardscape | 2,596 | 929 | 500 | 500 | | % | 500 | | % | (429) -143% | -143% | (1,667) | n/a | (698) -100% | -100% |
| 7035 Equipment | 173 | 506 | 800 | 800 | ı | % | 800 | • | %0 | 294 | 59% | 333 | 83% | 247 | 161% |
| 7036 Equip. Maint. | 259 | 70 | 200 | 200 | | % | 200 | | 0% | 130 | 130 130% | (189) | -95% | | 94% |
| 7040 Weed/Pest Control | 7,430 | 4,510 | 5,150 | 7,000 | (1,850) | -26% | 5,300 | 150 | 3% | 640 | 9% | (2,920) | -49% | 1,582 | 36% |
| 7050 Other | ŧ | 277 | 250 | 250 | | % | 250 | • | % | (27) | -9% | 277 | 277 139% | (447) -69% | -69% |
| Utilities | 65,871 | 67,395 | 67,441 | 62,800 | 4,641 | 7% | 69,975 | 2,534 | 4% | 46 | 0% | 1,524 | 3% | 2,130 | 4% |
| 7111 Electric - Site | 13,812 | 11,692 | 11,500 | 11,500 | | %0 | 12,075 | 575 | 5% | (192) | -2% | (2,120) -23% | -23% | 977 | 12% |
| 7121 Natural Gas - Office | 1,156 | 2,392 | 400 | 400 | | % | 400 | ı | 0% | (1,992) -498% | -498% | 1,236 | 343% | 132 | 58% |
| 7131 Sewer | 1,612 | 2,593 | 2,472 | 900 | 1,572 | 175% | 2,500 | 28 | 1% | (121) -7% | -7% | 981 | 109% | (14) | -2% |
| 7151 Garbage | 49,291 | 50,718 | 53,069 | 50,000 | 3,069 | 6% | 55,000 | 1,931 | 4% | 2,351 | 5% | 1,427 | 3% | 1,035 | 2% |

Operating Expense Detail: Trend & Comparisons

| Lake Forest Glen HOA | 2021 | 2022 | | 2023 | | | 2024 | 2024 YoY | γ | 2023 YoY | ٥٧ | 2022 YoY | ογ | 2021 YoY | Y |
|---------------------------|--------|--------|---------|---------|-------|-----|----------|----------|--------|---------------|-------|---------------|--------|-------------|---------|
| Operating Expense Detail | Actual | Actual | Jul(e) | Budget | Δ\$ | Δ% | Forecast | s | % | \$ | % | ÷ | % | \$ | % |
| Pool & Tennis | 80.471 | 96.129 | 120.334 | 111.952 | 8 383 | 7% | 123.320 | 2.985 | μ % | 24.205 | 27% | 15.658 | 20% | 13.428 | 20% |
| 7200 Salaries - Manager | 23,027 | 24,675 | 19,567 | 16,550 | 3,017 | 18% | 21,350 | 1,783 | 7% | (5,108) -22% | -22% | 1,648 | 7% | (919) | 4% |
| 7210 Salaries - Staff | 12,630 | 20,672 | 42,921 | 40,030 | 2,891 | 7% | 43,669 | 748 | 4% | 22,249 | 171% | | 48% | | 99% |
| 7220 Employee Costs | 4,909 | 6,455 | 11,046 | 8,572 | 2,474 | 29% | 9,850 | (1,195) | -19% | 4,591 | 72% | 1,546 | 26% | 568 | 11% |
| 7230 Equipment Repairs | 3,131 | 1,935 | 1,000 | 1,000 | | 0% | 1,000 | ı | %0 | (935) | -58% | (1,196) -100% | -100% | 454 | 61% |
| 7231 Tennis Court Repairs | 1,721 | 918 | 900 | 900 | | % | 900 | | 0% | (18) | -2% | (803) |) -62% | 1,300 | n/a |
| 7232 Fence/Gate Repairs | 121 | 449 | 300 | 300 | | 0% | 300 | 1 | %0 | (149) | -60% | 328 | 109% | 216 | 257% |
| 7233 Deck/Tile Repairs | 219 | 783 | 100 | 100 | ι | 0% | 100 | | %0 | (683) | n/a | 564 | n/a | (10) |) -100% |
| 7240 Supplies - Chemicals | 7,731 | 8,899 | 9,000 | 9,000 | ŧ | 0% | 9,000 | | 0% | 101 | 1% | 1,168 | 19% | (173) | -3% |
| 7241 Supplies - Restroom | 1,239 | 1,967 | 500 | 500 | | 0% | 500 | ı | 0% | (1,467) -196% | -196% | 728 | 146% | 128 | 34% |
| 7242 Supplies - Other | 85 | ı | | | | n/a | ì | ſ | n/a | 6 | n/a | (85) | n/a | (135) -100% | -100% |
| 7250 Utilities | 23,725 | 27,269 | 33,000 | 33,000 | | 0% | 34,650 | 1,650 | 6% | 5,731 | 18% | 3,544 | 15% | 4,112 | 21% |
| 7260 Other / Permits | 1,933 | 2,107 | 2,000 | 2,000 | , | %0 | 2,000 | | 0% | (107) | -5% | 174 | 9% | (399) -17% | -17% |

Operating Expense Detail: Trend & Comparisons

| | | | | | 1 | (| | 1 1 | | | | | | | |
|----------------------------|---------|---------|---------|---------|---------|-------|----------|----------|-------|---------------|-------------|---------------|-------|--------------|-------|
| Lake Forest Glen HOA | 2021 | 2022 | | 2023 | | | 2024 | 2024 YoY | ογ | 2023 YoY | У | 2022 YoY | УΥ | 2021 YoY | 4 |
| Operating Expense Detail | Actual | Actual | Jul(e) | Budget | \$Δ | Δ% | Forecast | Ş | % | \$ | % | ÷ | % | \$ | % |
| | | | | | | | | | | | | | | | |
| TOTAL Repairs & Maint (R&M | 140,649 | 167,259 | 212,024 | 200,738 | 11,286 | 6% | 213,298 | 1,274 | 1% | 44,765 | 31% | 26,610 | 20% | (6,695) | -5% |
| R&M - General | 96,340 | 112,471 | 147,055 | 137,488 | 9,567 | 7% | 141,548 | (5,507) | -5% | 34,584 | 36% | 16,131 | 16% | (1,424) | -1% |
| 7300 Salaries - Manager | 28,787 | 30,844 | 24,462 | 20,688 | 3,774 | 18% | 21,350 | | -10% | (6,382) | -22% | 2,057 | 7% | (1,150) | -4% |
| 7310 Salaries - Staff | 50,551 | 58,439 | 95,327 | 89,680 | 5,647 | 6% | 94,801 | (525) | -1% | 36,888 | 78% | 7,888 | 17% | 403 | 1% |
| 7320 Employee Costs | 8,151 | 11,746 | 18,224 | 16,721 | 1,503 | 9% | 17,597 | (627) | -5% | 6,478 | 54% | 3,595 | 32% | 3,050 | 37% |
| 7330 Painting | 828 | 428 | 400 | 400 | | %0 | 400 | 1 | 0% | (28) | -7% | (400) | -133% | (852) | -74% |
| 7340 Road Maintenance | 23 | 11 | 200 | 200 | | %0 | 200 | | 0% | 189 | n/a | (12) | -6% | 200 | n/a |
| 7350 Roof Maintenance | | 41 | 200 | 200 | | %0 | 200 | 1 | %0 | 159 | 159% | 41 | n/a | ı | n/a |
| 7360 Plumbing | 563 | 456 | 300 | 300 | 1 | %0 | 300 | | %0 | | -39% | | -36% | | -221% |
| 7370 Building Maint. | 1,799 | 1,669 | 1,500 | 3,500 | (2,000) | -57% | 2,000 | 500 | 30% | (169) | -8% | (130) | 4% | | 72% |
| 7371 Entries / Porches | 1,128 | 869 | 200 | 200 | | %0 | 200 | | %0 | (669) | -96% | (259) | -130% | | 94% |
| 7373 Maintenance Shed | ŧ | 2,335 | 2,143 | , | 2,143 | n/a | | (2,143) | -92% | (192) | n/a | 2,335 | n/a | ı | n/a |
| 7374 Privacy Fences | 68 | ı | 100 | 100 | | %0 | 100 | | n/a | 100 | n/a | (68) | -7% | (2,145) | -68% |
| 7375 Perimeter Fence | ı | 453 | 200 | 200 | | 0% | 200 | 1 | %0 | (253) | -63% | 453 | n/a | (99) -100% | 100% |
| 7376 Fire Extinguishers | 900 | 791 | 1,300 | 1,300 | | 0% | 1,200 | (100) | -13% | 509 | 57% | (109) | -8% | 473 | 57% |
| 7380 Electrical | 51 | 2,362 | 500 | 500 | | 0% | 500 | 1 | %0 | (1,862) -931% | -931% | 2,311 | 154% | (429) | -22% |
| 7390 Sewer | 1,050 | (197) | | 1,500 | (1,500) | -100% | 500 | 500 | -254% | 197 | 13% | | -83% | (1,275) | -46% |
| 7420 Supplies - General | 1,072 | 539 | 400 | 500 | (100) | -20% | 500 | 100 | 19% | (139) | -35% | (533) | -36% | | -14% |
| 7421 Tools / Equipment | 1,369 | 1,685 | 1,000 | 1,000 | | 0% | 1,000 | 1 | %0 | (685) | -62% | 316 | 79% | (1,361) | -77% |
| 7430 Other / Uniforms | | 1 | 600 | 500 | 100 | 20% | 500 | (100) | n/a | 600 | n/a | · | 0% | 25 | 14% |
| R&M - Snow Removal | 29,296 | 35,300 | 51,897 | 51,000 | 897 | 2% | 57,500 | 5,603 | 16% | 16,597 | 49% | 6,004 | 23% | (1,179) | 4% |
| 7400 Contract | 26,080 | 26,400 | 50,000 | 50,000 | | 0% | 56,000 | 6,000 | 23% | 23,600 | 91% | 320 | 1% | ı | % |
| 7401 Salaries - Seasonal | ı | 6,800 | 650 | ý | 650 | n/a | 500 | (150) | -2% | (6,150) -82% | -82% | 6,800 | n/a | • | n/a |
| 7402 Equip / Supplies | 3,216 | 2,100 | 1,247 | 1,000 | 247 | 25% | 1,000 | (247) | -12% | (853) | (853) -171% | (1,116) -186% | -186% | (1,179) | -66% |
| R&M - Truck/Equip. Ops | 15,013 | 19,488 | 13,072 | 12,250 | 822 | 7% | 14,250 | 1,178 | 6% | (6,416) | -49% | 4,475 | 62% | (4,092) | -36% |
| 7410 Gasoline | 9,525 | 13,269 | 9,000 | 9,000 | | %0 | 11,000 | 2,000 | 15% | (4,269) -53% | -53% | 3,744 | 94% | (3,657) -48% | 48% |
| 7411 Supplies | 1,642 | 1,311 | 1,072 | 250 | 822 | 329% | 250 | (822) | -63% | (239) | -48% | (331) -166% | -166% | (942) -82% | -82% |
| 7412 Repairs | 3,846 | 4,908 | 3,000 | 3,000 | | %0 | 3,000 | | 0% | (1,908) | -42% | 1,062 | 35% | 507 | 20% |
| | | | | | | | | | | | | | | | |

Operating Expense Detail: Trend & Comparisons

| Lake Forest Glen HOA | 2021 | 2022 | | 2023 | | | 2024 | 2024 YoY | γ | 2023 YoY | ογ | 2022 YoY | ОΥ | 2021 YoY | γ |
|--------------------------|---------|---------|---------|---------|----------|------|----------|--------------|------|--------------|-------|----------|------|-------------|-------|
| Operating Expense Detail | Actual | Actual | Jul(e) | Budget | Δ\$ | Δ% | Forecast | ¢, | % | 4 | % | \$ | % | \$ | 8 |
| Administration | 250,849 | 293,724 | 266,708 | 254,826 | 11,882 | 5% | 252,459 | (14,250) | -5% | (27,016) -8% | % | 42,875 | 16% | 23,993 | 10% |
| 8000 Salaries - Manager | 28,786 | 30,844 | 27,379 | 20,688 | 6,691 | 32% | 21,350 | (6,029) -20% | -20% | (3,465) -12% | -12% | 2,058 | 7% | (1,150) | -4% |
| 8001 Admin Assistant | 38,448 | 40,883 | | | | n/a | | | 0% | (40,883) | -74% | 2,435 | 6% | 6,099 | 17% |
| 8010 Employee Benefits | 31,589 | 31,242 | 38,673 | 37,704 | 969 | 3% | 36,324 | (2,349) | -8% | 7,431 | 23% | (347) | -1% | 8,641 | 32% |
| 8011 Employee Costs | 9,044 | 8,459 | 8,724 | 3,134 | 5,590 | 178% | 3,235 | (5,490) -65% | -65% | 265 | 3% | (585) | -8% | (1,889) | -20% |
| 8020 Security Patrol | 7,710 | 7,326 | 7,200 | 7,200 | ı | 0% | 7,300 | 100 | 1% | (126) | -2% | (384) | -5% | 2,054 | 35% |
| 8030 Accounting Fees | 24,365 | 26,319 | 27,000 | 27,000 | 9 | %0 | 27,000 | 1 | 0% | 681 | 3% | 1,954 | 8% | (1,894) | -7% |
| 8040 Audit Fees | 4,050 | 4,150 | 6,250 | 4,200 | 2,050 | 49% | 6,250 | | 0% | 2,100 | 51% | 100 | 3% | (450) | -10% |
| 8050 Legal Fees | 3,975 | 10,415 | 10,500 | 10,500 | 1 | 0% | 2,000 | (8,500) | -82% | 85 | 2% | 6,440 | 56% | 9,645 | 520% |
| 8060 Insurance | 85,001 | 106,723 | 115,000 | 130,000 | (15,000) | -12% | 125,000 | 10,000 | 9% | 8,277 | 7% | 21,722 | 25% | 6,678 | % |
| 8070 Copy & Postage | 4,556 | 5,285 | 5,000 | 3,000 | 2,000 | 67% | 3,000 | (2,000) | -38% | (285) | -10% | 729 | 24% | (2,489) | 45% |
| 8080 Supplies | 656 | 2,884 | 1,000 | 2,000 | (1,000) | -50% | 2,000 | 1,000 | 35% | (1,884) | -126% | 2,228 | 223% | (1,415) | -59% |
| 8090 Telephone | 4,871 | 4,429 | 5,616 | 5,400 | 216 | 4% | 5,000 | (616) | -14% | 1,187 | 23% | (442) | -9% | (2,051) | -28% |
| 8100 Travel Expense | ı | 2,594 | 4,000 | 4,000 | | 0% | 4,000 | ı | 0% | 1,406 | 70% | 2,594 | 259% | (60) | -6% |
| 8110 Training | 1 | 300 | -10 | 1 | | n/a | 1 | 1 | 0% | (300) | n/a | 300 | n/a | (216) -100% | -100% |
| 8120 Other / Computer | 7,798 | 11,871 | 10,366 | | 10,366 | n/a | 10,000 | (366) | -3% | (1,505) | -5% | 4,073 | 51% | 2,490 | 45% |

Reserve Forecast: Capital Improvements

| 729.135 | 114.152 | _ | _ | 385.294 267.052 | 267 052 481 559 283 169 |
|---------------|---------|--------|-------------------|-----------------|-------------------------|
| 524 640 | 640 656 | - | 672 | | 672 689 |
| 624 - | • | 656 | 1 | 656 - 689 - | - 689 |
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| - | • | | 9.5 | - 96,496 - | 9.5 |
| | - | | - 80,693 - | | 80,693 - |
| - 57,604 | ,604 | | | - | - |
| | | | | | |
| | • | • | | 92 | |
| 3,122 - | • | | - | | - 3,446 |
| | | | | | |
| - | • | 1 | | | |
| | • | | | | |
| | | | | | |
| 7,493 - | • | 7,873 | | - 8,271 | - 8,271 |
| - 4,480 | ,480 | | - 4,707 - | - 4,707 - 4,945 | |
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| - 64,004 | ,004 | 1 | 1 | • | |
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| 3,747 3,840 | 840 | 3,936 | 4,035 | T | 4,035 4,136 4,239 4,345 |
| 1 | + | + | - 80,693 | + | + |
| 7 | 7 | 1 | | | |
| 11,240 11,521 | | 11,809 | 12,104 | | 12,104 12,407 |
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| | ' | ' | 1 | | 1 |
| - | - | - | | | - |
| | , | | | - | 1 |
| 3,747 3,840 | | 3,936 | 4,035 | | 4,035 4,136 4,239 4,345 |
| 89,205 | t | 85,286 | 87,418 | h | 87,418 |
| | • | - 1 | - 161,387 165,421 | 165,421 169,557 | 165,421 |
| 1,136,465 | _ | ٠ | • | | • 7: |
| | | | | | |
| 2032 2033 | | 2034 | 2034 2035 2036 | 2035 | 2030 |

^{*}Estimate as of July 2023; assumes 2.5% inflation

Reserve Forecast: Projects & Assumptions

Potential Reserve Projects

- Lighting Project Phase 2: Parking lot poles/fixtures
- Footpath Pavers: Center only \$32K, all for \$155K
- Hot Tub at Family Pool: ~\$50K+
- Ledger Repairs: Funding from operating as needed

Projects Evaluated and Rejected or On Hold

- Solar: Reviewed and not economically viable
- WiFi: Technology dependent; on hold
- Community BBQ: Fire risk; rejected
- Storage Locker Refurbishment: Too costly; \$1M+
- Dumpster Enclosures: Snow & maintenance issues

Operating Expenses

IT Support: \$500/mos, \$6K/year (on-going support)

Replacement cycle assumptions

- Painting: every 7 years (extended 1 year due to new paint product)
- Roofing
- Should last 25 years, but planning for 22-year replacement cycle
- Budget for maintenance prior to replacement
- Asphalt: 25 years; completed in 2012-2013; followed by sealant per current forecast
- Asphalt Sealing (regular maintenance): ~\$60K every 4 years
- Pools: 15 years
- BMP: Continue to roll forward contingency
- Stagger timing of large projects to balance spending load over time